



LONDON VOLLEYBALL ASSOCIATION

PARTNERSHIP OFFICER

ROLE & DESCRIPTION

Developing relations with key external organisations such as Volleyball England, London Sport, Leisure Centre providers, London Boroughs, Universities and Colleges.

MAIN DUTIES

- Maintain an introductory relationship between the LVA and the key stakeholders
- Investigate the main sources of interest these stakeholders offer to the LVA in terms of opportunity, funding or expanding the game.
- Through the stakeholder relationships gather ideas and opportunities to report back to the Executive for their consideration, be they new sports hall openings, new Borough funding opportunities etc.
- Maintain a list of contacts for the use of Executive and on a request basis for the clubs in order that they might expand their relationships.
- Have CC status between the Executive or clubs in a relationship with one of these stakeholders in order to facilitate the relationship.
- Constantly expand the remit of this role.
- Ensure that succession and forward planning are integral and ongoing in the Partnership approach.

SKILLS/QUALITIES REQUIRED

- Someone interested in the broader sporting scene and business environment.
- Lateral thinker. Someone who seeks out opportunities.
- Relationship Builder.
- An excellent understanding of the Association's aims, objectives and priorities.

COMMITMENT

- Attend Executive Committee meetings and General meetings
- Able to find time during the normal working day.

Revision History

24 Apr 20: Version 0.1